

Melody Pei-yu Lo

Department of Economics
Hong Kong Baptist University
34 Renfrew Road
Hong Kong

email: peiyulo2006@gmail.com
Phone: +852 3411 2891

Academic Positions:

Research Assistant Professor, Hong Kong Baptist University, 2017 -
Visiting Assistant Professor, National Taiwan University, 2016-2017
Visiting Assistant Professor, Chinese University of Hong Kong, 2016
Assistant Professor, Shanghai University of Economics and Finance, 2013 -2017
Assistant Professor, University of Hong Kong, July 2007 – 2013
Postdoctoral Research Associate, Brown University, July 2006 – June 2007

Research Interest:

Game Theory, Economics of Information, Political Economy, Industrial Organization

Education:

Yale University, Ph.D. in Economics, 2006
(Principal Thesis Advisor: Professor Stephen Morris)
Yale University, M.A. Economics, 2003
National Taiwan University, B.A. in Accounting (major) and Economics (minor), 2001

Funded Research and Grant Participation

CoI, General Research Fund, HKBU, 12501818, “Political Career Concerns and Optimal Government Hierarchy,” 2018-2020
PI, Faculty Research Grants Category 2, FRG2/17-18/043, “Seller's Curse --- Optimality of Selling Below Cost,” 2018-2019
PI, General Research Fund, HKU 748308H, “Strategic Voting in Multi-candidate Races,” 2008 – 2011
PI, General Research Fund, HKU 749010H, “Competition and Reputation in the Market for Information Intermediaries,” 2010-2011

Publications:

“Sorting: The Function of Tea Middlemen in Taiwan during the Japanese Colonial Era,” (joint with Hui-wen Koo), *Journal of Institutional and Theoretical Economics*, Dec 2004, 607-626.

Working Papers:

“Selling to Consumers with Intransitive Indifference,” with Kim-Sau Chung and Erica Meixiazzi Liu, 2018, R&R at *Journal of Economic Theory*
“Learning in Cheap Talk Games,” with Wojciech Olszewski, 2018
“Language and Coordination Games,” submitted to *Economic Theory*, 2018
“Reserve Price Signalling with Interdependent Values and Affiliated Signals,” with Artyom Shneyerov and Pai Xu, 2018
“On the Information Contents of Indirect Citations,” with Kim-Sau Chung and Meng-yu Liang, R&R at *Canadian Journal of Economics*
“Bridging the Preference Gap --- The Function of an Information Intermediary,” 2018.
“Reputation and Competition for Information Intermediaries,” 2016
“Why Does New Hampshire Matter - Simultaneous versus Sequential Primaries,” 2012

“Common Knowledge of Language and Iterative Admissibility in a Sender Receiver Game,”
2008.

Work in Progress:

Equilibrium Selection in Sender-Receiver Games, with Sidartha Gordon, Navin Kartik, Wojciech Olszewski, and Joel Sobel

Political Career Concerns and Optimal Government Hierarchies, with Kim-Sau Chung and Y.S. Cheng

Selling Multi-dimensional products to Consumers with Intransitive Indifference, with Kim-Sau Chung

Refereeing Activities:

International Journal of Game Theory, Journal of Economic Behavior and Organization, Games and Economic Behavior, The B.E. Journal of Theoretical Economics, Research Grant Council of Hong Kong, Frontier of Economics in China

Presentations at Conferences and Invited Seminars:

Invited Seminars:

2017: Tsing Hua University

2016: National Taiwan University

2012: Hong Kong University of Science and Technology, Lingnan University

2011: Academia Sinica

2010: National Tsing-Hua University in Taiwan

2008: National Taiwan University, Chinese University of Hong Kong

2007: Shanghai University of Economics and Finance

2006: Brown University, University of Hong Kong, National Taiwan University, Academia Sinica, Singapore Management University

Conferences:

The 11th SAET conference, organized by the Society for Advancement in Economic Theory, 2018

The 8th Shanghai Microeconomics Workshop, held by Shanghai University of Finance and Economics, 2017

HKU Summer Microeconomics Seminars, organized by HKU and UBC, 2017

2017 China Meeting of the Econometric Society, 2017

The 4th World Congress of the Game Theory Society, 2012

The Econometric Society's North American Summer Meeting, 2012

The 46th Annual Conference of the Canadian Economic Association, 2012

The European Meeting of the Econometric Society, 2011

The Econometric Society's North American Summer Meeting, 2011

The 10th World Congress of the Econometric Society, 2010

Canadian Economic Theory Conference, 2010

The 10th SAET Conference

The 8th Annual International Industrial Organization Conference, 2010

Workshop on Political Economy, Stony Brook, 2010

The 21st Stony Brook International Conference on Game Theory, 2010

9th Conference on Logic and the Foundations of Game and Decision Theory, 2010

Canadian Economic Theory Conference, 2007

26th Arne Ryde Symposium on Communication in Games and Experiments at Lund, 2007.

The 18th Stony Brook International Conference on Game Theory, 2007

Canadian Economic Theory Conference, 2007

Fall Midwest International Economics and Economic Theory Meetings, 2006
The 17th Stony Brook International Conference on Game Theory, 2006

Courses Taught:

Master Microeconomics Theory, Hong Kong Baptist University, 2017 -2018
Undergraduate Game Theory, Chinese University of Hong Kong, 2016
PhD Game Theory, Shanghai University of Finance and Economics, 2013 - 2015
PhD Microeconomic Theory, Shanghai University of Finance and Economics, 2013, 2015
Graduate Game Theory, The University of Hong Kong, 2008-2012
Introduction to Microeconomics, The University of Hong Kong, 2007-2012
Intermediate Microeconomics, The University of Hong Kong, 2008
Undergraduate Game Theory, Brown University, 2007

Fellowships, Honors and Awards:

Dissertation Fellowship, Yale University, 2005
Cowles Foundation Prize, Yale University, 2004
Sasakawa Fund Fellowship, Yale University, 2003
Graduate Student Fellowship, Yale University, 2001-2005

Languages:

English (fluent), Mandarin (native)

References:

Professor Kim-Sau Chung

Department of Economics
Hong Kong Baptist University
kschung@hkbu.edu.hk
+852 3411 7076

Professor Jimmy Chan

Department of Economics
The Chinese University of Hong Kong
jimmyhingchan@cuhk.edu.hk
+852 3943-8198

Professor Wojciech Olszewski

Department of Economics
Northwestern University
wo@northwestern.edu
+1 (847) 491 8482